## Sprott | Equity Research

16 February 2023

Ticker: AYA CN	Net cash: US\$124m	Project: Zgounder			
Market cap: C\$843m	<b>Price:</b> C\$7.26sh	Country: Morocco			
REC. (unc): BUY	TARGET (unc): C\$14.50/sh	RISK RATING (unc): HIGH			

The reason we like Aya is we think it has the management and early mover opportunity to be a multi asset producer, and today's PPA with Nareva, is indicative of this. Specifically, Aya was able to source low-cost project finance from the EBRD and ESG-linked Clean Technology Fund, and has delivered on its climate governance requirements by sourcing up to 100% renewable power for the Zgounder expansion. This should also broaden Aya's range of potential investors going forward, another win. The ability to create opportunity out of niche project areas such as power procurement is a sign of experienced management and quality governance, something that differentiates Aya from most silver and / or single-asset peers. **We maintain our Buy rating and C\$14.50/sh PT based on 1.5x NAV5%-24/oz PT.** Big picture, while today doesn't move the NAV, it speaks to a team capable of building a company. This year is catalyst-rich, including MRE updates at Zgounder (we think potential to reach 150Moz Ag) and Boumadine (targeting line of site on Aya's 2<sup>nd</sup> mine), plus the Zgounder expansion which should increase production to 7-9Moz Ag at sub US\$10/oz AISC from 2H24. Given the quality of execution and recent share price pullback, Aya remains a top pick for us among silver producers.

#### Silver and green: Aya signs PPA to source up to 100% renewable power for Zgounder

Aya announced it has entered a 20-year power purchase agreement (PPA) with EEM, a subsidiary of Nareva, a 100% Moroccan-owned energy company. The PPA is a pay-as-you-go agreement for 80GWh /year generated from EEM's renewable energy projects (primarily wind) and transmitted through the national grid. Up to 100% of the mine's electricity could be covered by the PPA and Aya estimates it should reduce carbon intensity by up to 56ktpa of  $CO_2$  eq emissions or 85%, and lower Scope 2 emissions to as low as zero.

#### Why we like Aya Gold & Silver

- 1. Proven management team led by Benoit La Salle (Semafo founder)
- 2. Already at 102Moz with potential for another 30-50Moz in 2023
- 3. Operational turnaround achieving scale at 1.2Mozpa current run rate and pathway 7-9Mozpa at sub \$9/oz AISC pure-play silver production.

#### Catalysts

- 1. 2023 Zgounder & Boudamine exploration drill program, updated MRE
- 2. 2H22-2H24: Construction of 2ktpd plant, mining ramp up
- 3. 2H24: SCPe 2,700tpd run rate

### Research

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Ticker: AYA CN Author: J Chan / E Magdzinski	Price / m Rec / PT:		C\$7.26/sl BUY / C\$ <sup>2</sup>			Market P/NAV: 1xNAV <sub>1922</sub> FD:	0.76x C\$9.52/sh		Assets: Country:	Zgounder Morocco	
Group-level SOTP valuation	3Q22	4022E				Share data					
Group-level SOTP valuation	3422	US\$m	0/ship	NAVx	C\$/sh	Basic shares (m): 116.1	ED + 0	ptions (m):	126.5	FD + FF	127.2
Zgounder NPV 4Q22E		692	100%	1.0x	7.30	Commodity price	CY20A	CY21A	CY22E	CY23E	CY23E
Central SG&A & fin costs 4Q22E		(42)	-	1.0x	(0.44)	Silver price (US\$/oz)	21.0	22.5	20.2	22.0	23.2
Ounces ex mine plan (\$50/oz AuEq)			100%	1.0x	-	Ratio analysis	CY20A	CY21A	CY22E	CY23E	CY23E
Other (50/oz AuEq)+Imiter B. (US\$25	-m)	109	100%	1.0x	1.15	FD shares out (m)	83.7	102.7	126.5	126.5	126.5
Cash and restr. cash 3Q22	51117	124	_		1.15	EPS (US\$/sh)	(0.021)	0.012	0.010	0.017	0.363
				1.0x							
Debt 3Q22		(0)	-	1.0x	(0.00)	CFPS before w/c (US\$/sh)	0.03	0.10	0.08	0.07	0.52
ITM options		20	-	1.0x	0.21	FCFPS pre gth spend (US\$/sh)	(0.00)	0.15	0.08	(0.01)	0.43
1xNAV5% US\$24/oz		902			9.52	FCF/sh (US\$/sh)	(0.03)	(0.13)	(0.30)	(0.67)	0.26
Target multiples		Multiple			C\$/sh	EV (US\$m)	785	877	508	551	540
Target P/NAV Multiple		1.5x			14.50	FCF yield ex gth spend (%)	neg	1.5%	1.4%	neg	8.0%
Target price					14.50	FCF yield (%)	neg	neg	neg	neg	4.7%
1xNAV sensitivity to gold price and	-		-	4000	400.0	PER (x)	(458.9)	753.1x	421.9x	277.3x	13.0x
1xNAV Zgounder (US\$m)	\$16.0oz			\$28.0oz		P/CF (x)	310.3x	95.5x	51.3x	70.0x	9.1x
7% discount	201	387	573	758	944	EV/EBITDA (x)	260x	70.7x	50.5x	82.8x	8.0x
5% discount	256	474	692	911	1,129	Income statement	CY20A	CY21A	CY22E	CY23E	CY23E
3% discount	325	585	844	1,104	1,363	Revenue (US\$m)	14	34	38	36	125
Valuation (C\$/sh)	\$16.0oz	-		\$28.0oz	· ·	COGS (US\$m)	(8)	(16)	(22)	(24)	(53)
1.0xNAV	4.50	7.00	9.50	12.00	14.50	Gross profit (US\$m)	6	19	16	12	72
1.5xNAV	7.00	10.50	14.50	18.00	21.50	Expenses (US\$m)	(2)	(2)	(3)	(3)	(8)
2.0xNAV	9.50	14.00	19.00	24.00	29.00	Impairment & other (US\$m)	-	-	-	-	-
Valuation over time Mines NPV (US\$m)	1Q20A	1Q21A	1Q22E	1Q23E	1Q24E	<ul> <li>Net finance costs (US\$m)</li> </ul>	1.3	(0.3)	1.6	1.7	(1.5)
Cntrl G&A & fin costs (US\$m)	620	651	692	767	885	Tax (US\$m)	(0.9)	(3.8)	(1.2)	(0.0)	(0.3)
Net cash at 1Q (US\$m)	(44)	(42)	(42)	(42)	(39)	Minority interest (US\$m)	(0.5)	(1.6)	(2.5)	-	-
Other Assets + Options	30	81	34	31	56	Net income attr. (US\$m)	3.9	11.0	10.8	10.7	61.9
	129 734	129 819	129	129	129	EBITDA	(1.8)	1.3	1.3 CV225	2.1	45.9
1xNAV (US\$m) P/NAV (x):			812 0.05v	884	1,031	Cash flow	CY20A	CY21A	CY22E	CY23E	CY23E
1xNAV share px FD (C\$/sh)	0.94x 7.75	0.84x	0.85x	0.78x	0.67x	Profit/(loss) after tax (US\$m)	(2)	1	1	2	46
•	7.75	8.64 <i>19%</i>	8.58 <i>9%</i>	9.33 <i>9%</i>	10.89 <i>11%</i>	Add non-cash items (US\$m)	4	9 8	9 4	6	19 (7)
ROI to equity holder (% pa) 1.2xNAV share px FD (C\$/sh)	9.30	10.37	10.29		13.06	Less wkg cap / other (US\$m)	(1) <b>1</b>	8 18	4 14	(2)	(/) 59
•	9.30 28%	43%	10.29	11.19 <i>16%</i>	13.06	Cash flow ops (US\$m) PP&E (US\$m)	(2)	(9)	(48)	(88)	(33)
ROI to equity holder (% pa)	Mt	Moz Ag					0		(46)	(00)	(55)
Resource / Reserve	10.13	102.5	MOZ AU	3.9	:V/oz AgE 5.3	Other (US\$m) Cash flow inv. (US\$m)	(6)	(4)	(48)	(93)	(33)
M&I + Inf - Zgounder SCPe inventory - Zgounder	15.55	102.5		5.9 4.2	4.2	Debt draw (repayment) (US\$m)		(24)	0.2	50.0	50.0
Other assets - M&I&I	22.69	130.0	1,295	4.2	4.2	Equity issuance (US\$m)	20.0	(0.2) 58.1	- 0.2	13.4	50.0
Total M&I&I	32.82	121.0	1,295	4.5	2.2	Other (US\$m)	(1.6)	- 50.1	-	15.4	-
Production (100%)	52.62 CY19A	CY20A	CY21A	4.5 CY22E	CY23E	Cash flow fin. (US\$m)	18.3	57.9	0.2	63.4	50.0
Zgounder (000oz Ag)	452	690	1,601	1,881	1,722	Net change post forex (US\$m)	13	52	(34)	(24)	76
Zgounder cash cost (US\$/oz)	6.68	12.07	9.77	11.33	1,722	Balance sheet	CY20A	CY21A	CY22E	CY22E	CY22E
Zgounder AISC (US\$/oz)	18.83	14.19	12.28	12.58	19.39	Cash (US\$m)	33	84	36	83	159
Group (000oz Ag)	452	690	1,601	1,881	1,722	Accounts receivable (US\$m)	4	7	8	8	15
Group cash cost (US\$/oz)	7.84	12.09	9.77	11.38	14.05	Inventories (US\$m)	2	4	6	10	15
Group AISC (US\$/oz)	21.46	22.52	17.58	16.24	22.30	PPE & exploration (US\$m)	30	4 64	101	183	197
C1 = opex (excl. G&A) + royalties; AISC						Other (US\$m)	2	2	3	3	3
Production (koz /			AISC (US\$			Total assets (US\$m)	72	161	155	288	389
4,000koz					US\$40/oz	Debt (US\$m)	0	0	0	50	100
3,000koz					US\$30/oz	Other liabilities (US\$m)	10	21	21	23	28
2,000koz	~			◆	US\$20/oz	Shareholders equity (US\$m)	112	185	171	250	250
1,000koz					US\$10/oz	Retained earnings (US\$m)	(51)	(52)	(45)	(43)	3
Okoz					US\$0/oz	Minority int. & other (US\$m)	1	7	8	8	8
UKOZ											

Source: SCP estimates

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SELL:	0			
UNDER REVIEW:	1			
TENDER:	0			
NOT RATED:	0			
TOTAL	55			

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