Sprott

Investor Presentation

May 2025 NYSE/TSX:SII

Forward-looking Statements

Certain statements in this presentation contain forward-looking information and forward-looking statements (collectively referred to herein as the "Forward Looking Statements") within the meaning of applicable Canadian and U.S. securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "may", "will", "project", "should", "believe", "plans", "intends" and similar expressions are intended to identify Forward-Looking Statements. In particular, but without limiting the forgoing, this presentation and the accompanying oral remarks contain Forward-Looking Statements pertaining to: (i) our aspiration to be the leading global asset manager focused on precious metals and critical materials; (ii) growing institutional client demand for our private strategies funds; (iii) our positioning to add complementary strategies; (iv) future uses of capital, including opportunistic share buybacks, dividend growth, seeding new fund products, and strategic acquisitions; and (v) the declaration, payment and designation of dividends.

Although the Company believes that the Forward-Looking Statements are reasonable, they are not guarantees of future results, performance or achievements. A number of factors or assumptions have been used to develop the Forward Looking Statements, including, without limitation: (i) the impact of increasing competition in each business in which the Company operates will not be material: (ii) guality management will be available: (iii) the effects of regulation and tax laws of governmental agencies will be consistent with the current environment; (iv) the impact of public health outbreaks; and (v) those assumptions disclosed under the heading "Critical Accounting Estimates, Judgments and Changes in Accounting Policies" in the Company's Management Discussion & Analysis ("MD&A") for the period ended March 31, 2025. Actual results, performance or achievements could vary materially from those expressed or implied by the Forward-Looking Statements should assumptions underlying the Forward Looking Statements prove incorrect or should one or more risks or other factors materialize, including: (i) difficult market conditions; (ii) poor investment performance; (iii) failure to continue to retain and attract quality staff; (iv) employee errors or misconduct resulting in regulatory sanctions or reputational harm; (v) performance fee fluctuations; (vi) a business segment or another counterparty failing to pay its financial obligation; (vii) failure of the Company to meet its demand for cash or fund obligations as they come due; (viii) changes in the investment management industry; (ix) failure to implement effective information security policies, procedures and capabilities; (x) lack of investment opportunities; (xi) risks related to regulatory compliance; (xii) failure to manage risks appropriately; (xiii) failure to deal appropriately with conflicts of interest; (xiv) competitive pressures; (xv) corporate growth which may be difficult to sustain and may place significant demands on existing administrative, operational and financial resources; (xvi) failure to comply with privacy laws; (xvii) failure to successfully implement succession planning; (xviii) foreign exchange risk relating to the relative value of the U.S. dollar; (xix) litigation risk; (xx) failure to develop effective business resiliency plans; (xxi) failure to obtain or maintain sufficient insurance coverage on favorable economic terms; (xxii) historical financial information being not necessarily indicative of future performance; (xxiii) the market price of common shares of the Company may fluctuate widely and rapidly; (xxiv) risks relating to the Company's investment products; (xxv) risks relating to the Company's proprietary investments; (xxvi) risks relating to the Company's private strategies business; (xxvii) those risks described under the heading "Risk Factors" in the Company's annual information form dated February 25, 2025; and (xxxxiii) those risks described under the headings "Managing financial risks" and "Managing non-financial risks" in the Company's MD&A for the period ended March 31, 2025. In addition, the payment of dividends is not guaranteed and the amount and timing of any dividends payable by the Company will be at the discretion of the Board of Directors of the Company and will be established on the basis of the Company's earnings, the satisfaction of solvency tests imposed by applicable corporate law for the declaration and payment of dividends, and other relevant factors. The Forward-Looking Statements speak only as of the date hereof, unless otherwise specifically noted, and the Company does not assume any obligation to publicly update any Forward-Looking Statements, whether as a result of new information, future events or otherwise, except as may be expressly required by applicable securities laws.

Key performance indicators and non-IFRS and other financial measures

The Company measures the success of its business using a number of key performance indicators that are not measurements in accordance with IFRS and should not be considered as an alternative to net income (loss) or any other measure of performance under IFRS. Non-IFRS financial measures do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers. Our key performance indicators and non-IFRS and other financial measures used in this document are "net fees", "net commissions", "net compensation", "EBITDA", "adjusted EBITDA", "adjusted EBITDA margin", and "total shareholder return".

For a description of "net fees", "net commissions", "net compensation", "EBITDA", "adjusted EBITDA", "adjusted EBITDA margin, "total shareholder return" and "liquid coinvestments", see the key performance indicators and non IFRS and other financial measures section of the MD&A, which is incorporated by reference in this document and available on SEDAR+ at <u>www.sedarplus.com</u> and EDGAR at <u>www.sec.gov</u>. For a reconciliation of "EBITDA" and "adjusted base EBITDA" see slide 24 and slide 25.

Corporate overview

As at March 31, 2025

Sprott

With \$35.1B in AUM, Sprott is a global leader in precious metals and critical materials investments

History:	Founded 1981
Locations:	Toronto, New York, Connecticut, Carlsbad, Vancouver
Employees:	132
AUM:	\$35.1B
Exchange Listings:	NYSE/TSX:SII
Shares Outstanding:	25.8MM
Dividend:	\$1.20/share ¹
Analyst coverage ²	 TD— Buy rating Cantor Fitzgerald— Buy rating Canaccord Genuity— Buy rating BMO— Outperform rating

Purpose and values

We aspire to be the leading global asset manager focused on precious metals and critical materials

As contrarian investors with a long-term investment horizon, we remain both patient and persistent. We will continue to innovate to bring our clients the best possible investment products. We remain aligned with our partners (shareholders, clients, employees, and the communities wherein we operate) as significant shareholders of Sprott and meaningful co-investors in Sprott products. We are committed to the support and advancement of our people. We give back to communities we operate in both with our time and resources. At Sprott, we have a strong plan, but the flexibility to adjust where necessary. We share our success with our partners.

Our Values:

- i. We believe in partnership with our employees, clients, and our shareholders
- ii. We are prepared to be contrarian
- iii. We are innovative
- iv. We are aligned
- v. We are patiently persistent

Who we are

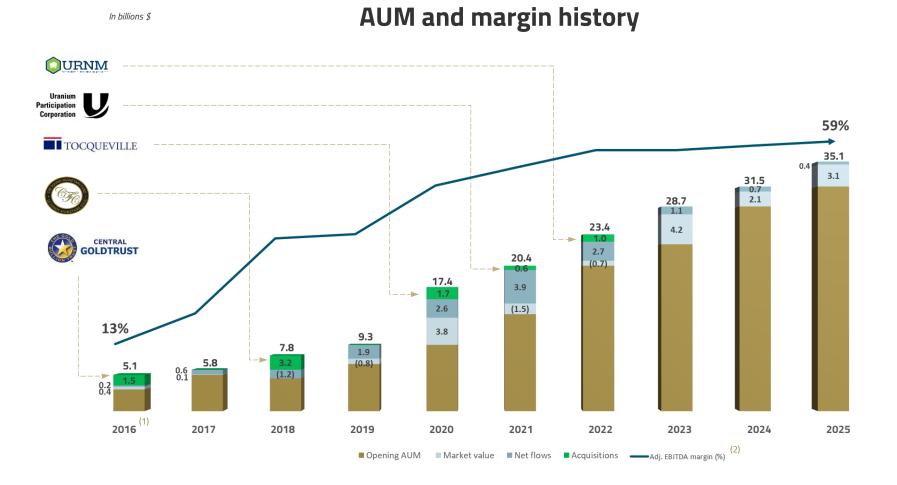
We are specialists. We believe our in-depth knowledge, experience and relationships separate us from the generalists and create compelling value for our shareholders and clients

- Simple, highly scalable business model with industry leading margins (59%¹)
- Resilient revenue generation from our flagship exchange listed products
- Growing institutional client demand for our private strategies funds
- Gold equities investment solutions for retail clients through our managed equities platform



Track record of growth

Sprott has grown its AUM profitably through a combination of acquisitions, organic growth and market value appreciation



Investment strategies



Exchange listed products

Sprott manages approximately \$29.5 billion in our exchange listed products strategies

Physical Trusts	AUM ⁽¹⁾
Sprott Physical Gold Trust	\$10.7B
Sprott Physical Silver Trust	\$6.2B
Sprott Physical Gold and Silver Trust	\$5.8B
Sprott Physical Uranium Trust	\$4.3B
Sprott Physical Platinum and Palladium Trust	\$196MM
Sprott Physical Copper Trust	\$100MM
TOTAL	\$27.3B
ETFs	AUM ⁽¹⁾
Critical Materials ETFs	\$1.7B
Precious metals ETFs	\$518MM
TOTAL	\$2.2B
TOTAL EXCHANGE LISTED PRODUCTS	\$29.5B

Exchange listed products: physical trusts

- 6 exchange listed physical trusts
 - 4 dual listed on NYSE/TSX
 - 2 TSX listed
- \$27.3B AUM
- Highly-scalable global platform

Approximately 250,000 clients

Sticky AUM relative to open-ended ETFs

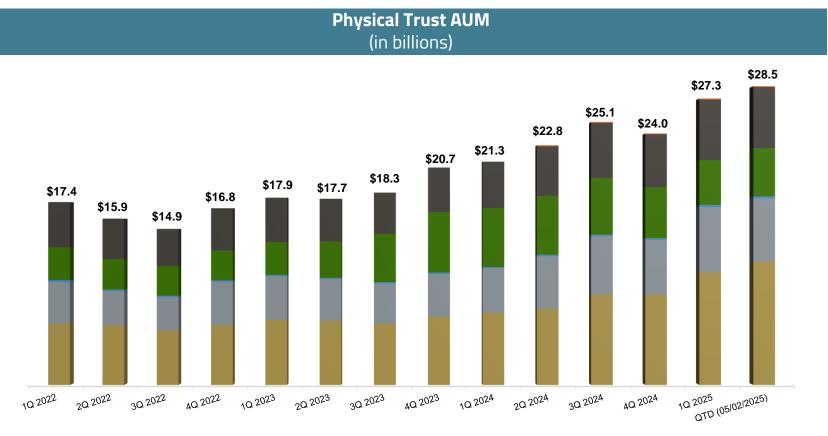
Well-positioned to add complementary strategies

Valuable revenue stream

High operating margin contribution

Exchange Listed Products: Physical Trusts

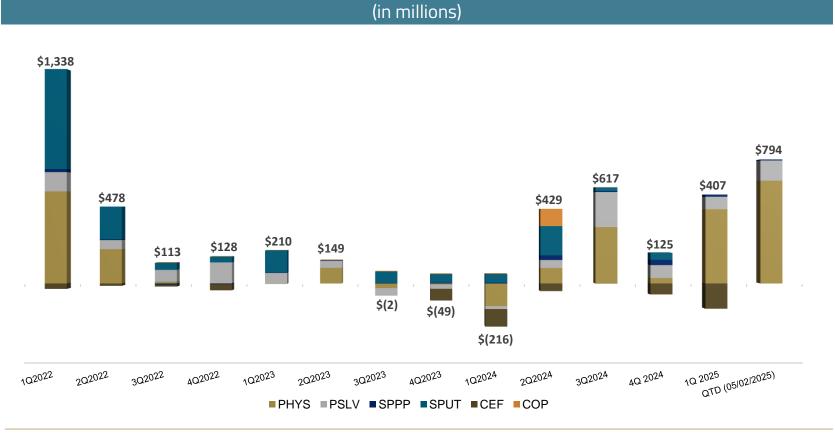
- Physical Trusts AUM increased by \$3.3B or 14% during the quarter
- YTD the Trusts have gained \$4.5B or 19% in AUM to May 2, 2025



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Exchange Listed Products: Physical Trusts

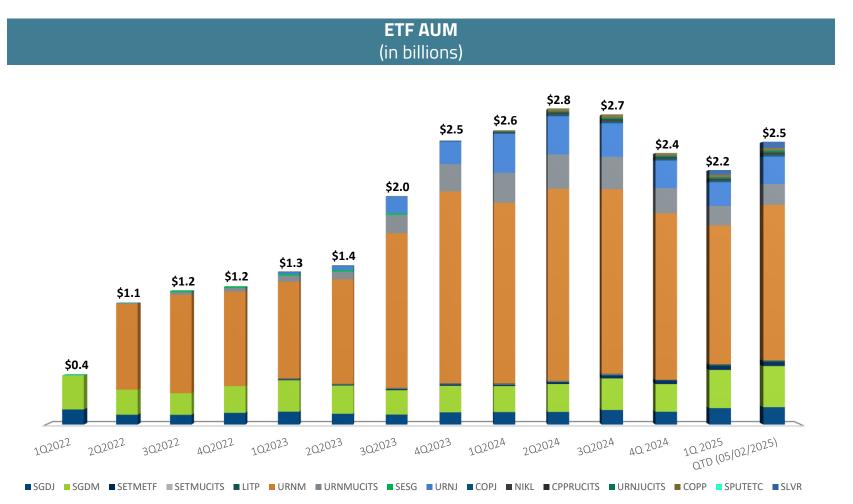
- Sales accelerated in Q1, with net flows of \$407 MM
- YTD net sales \$1.2B of which \$1.1B is PHYS
 - Recorded two largest ATM days ever in April



Physical Trust Net Flows

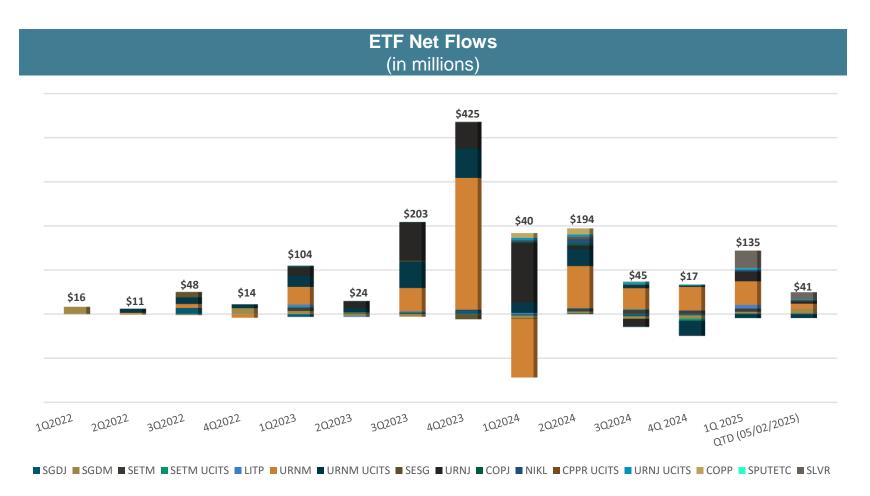
ETF Product Suite: AUM

- ETF suite AUM currently stands at \$2.5B, down 6% Q1 but up 11% QTD
- YTD most funds have negative performance, except precious metal miners



ETF Product Suite: Flows

- Solid net flows despite mixed performance
- Solid contributions from multiple existing and recently-launched funds



Managed equities

Sprott's gold team is one of the most experienced in the sector

- In-house technical team provides additional research and due diligence capabilities
- Sprott's depth and breadth of sector-specific expertise allows us to:
 - Employ a disciplined, team-based approach to portfolio construction
 - Build independent models and conduct on-site technical due diligence
 - Establish longstanding relationships with management teams
- Strategies available in North America and Europe

New Product Development

Continuing to expand exchange-listed product offerings with new product launches

- During 2024, we launched 3 new critical materials strategies:
 - o Sprott Junior Uranium Miners UCITS ETF
 - o Sprott Copper Miners ETF
 - Sprott Physical Copper Trust
- YTD 2025, we have launched 2 precious metals ETFS:
 - o Sprott Silver Miners & Physical Silver ETF
 - o Sprott Active Gold & Silver Miners ETF

Private strategies

Focused on strategies holding illiquid assets in order to carry out asset optimization and/or develop structured seniority



Financial overview



Strategically diversified yet aligned AUM

Sprott's total AUM as at March 31, 2025 was \$35.1 billion ⁽¹⁾

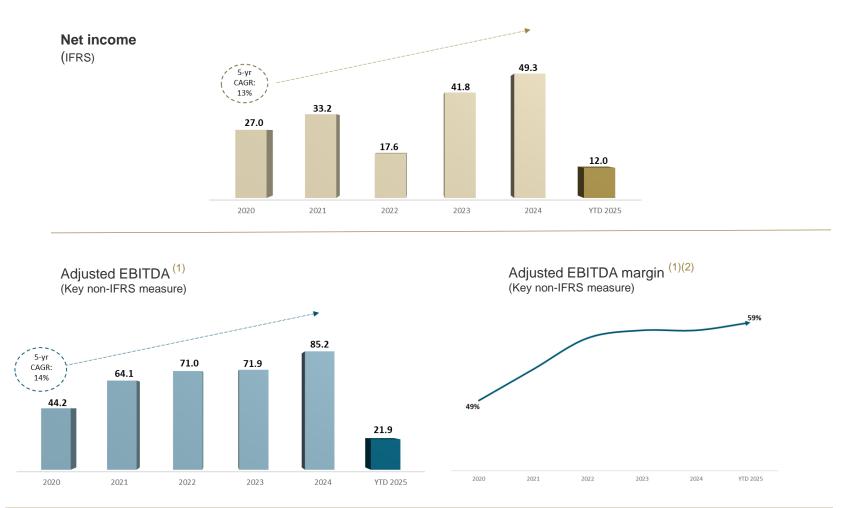


(1) As at May 2, 2025, AUM was \$36.5 billion, up 4% from \$35.1 billion on March 31, 2025. Our performance subsequent to quarter-end was the result of \$0.8 billion of net inflows and \$0.6 billion of market value appreciation, primarily into our Physical Gold Trust.
 (2) Each product exposure includes exposures pertaining to metals, materials, equities, lending and streaming products

Our historical earnings results

We have highly profitable and efficient operations

In millions \$



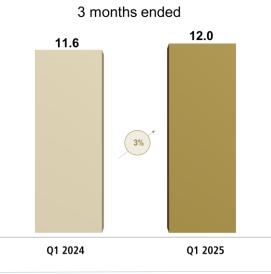
(1) Effective Q1 2025, we changed the name of one of our key non-IFRS measures: "adjusted base EBITDA" to "adjusted EBITDA". This was made sprott Inc. | 19 to simplify wording and there was no impact to its calculation.

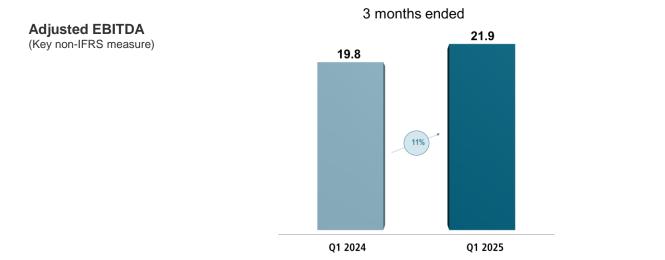
(2) Net income margin was 22% in 2020 and 28% in 2025

Our recent earnings results



Net income (IFRS)





Treasury and balance sheet management

Balance sheet liquidity

• We had \$55.9 million of cash and cash equivalents (December 31, 2024 - \$46.8 million). In addition, we had \$69.4 million of co-investments (December 31, 2024 - \$72.8 million) of which \$27.2 million (December 31, 2024 - \$23.8 million) can be monetized in less than 90 days (liquid co-investments)

Loan facility

• We continue to have no outstanding debt

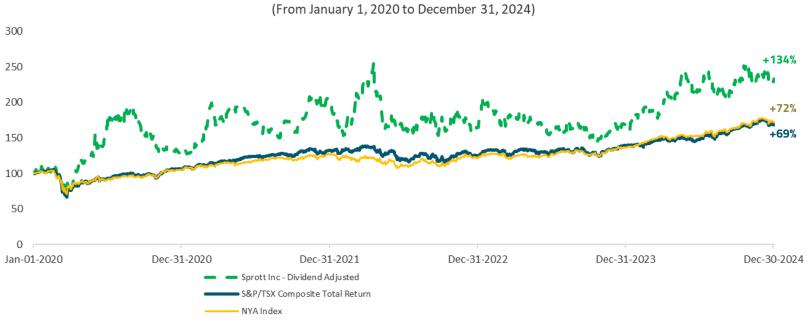
NCIB activity

• During the first quarter, we purchased and cancelled 13,215 shares at an average ACB of \$41.78 for total proceeds of \$552 thousand

Future uses of capital

- Opportunistic share buybacks
- Dividend growth
- Seeding new fund products
- Strategic acquisitions (where advantageous and accretive)

Historical annual shareholder return



Cumulative Shareholder Return per \$100

	Dec 31, 2020	Dec 31, 2021	Dec 31, 2022	Dec 31, 2023	Dec 31, 2024
Sprott Inc.	128.29	202.97	164.39	168.82	233.65
S&P/TSX composite index	105.61	132.17	124.57	139.3	169.46
NYSE composite index (NYA)	105.36	126.11	122.49	136.21	172.10





Adjusted EBITDA Reconciliation

	3 months ended			
In millions \$	Q1 2025	Q1 2024		
Net income for the period	12.0	11.6		
Net income margin ⁽¹⁾	28%	28%		
Adjustments:				
Interest expense	0.3	0.8		
Provision for income taxes	3.8	3.8		
Depreciation and amortization	0.5	0.6		
EBITDA ⁽²⁾	16.6	16.7		
Adjustments:				
(Gain) loss on investments	(1.5)	(1.8)		
Stock based compensation	6.3	4.7		
Foreign exchange (gain) loss	0.6	0.2		
Severance, new hire accruals and other	0.1	0.0		
Carried interest and performance fees	0.0	0.0		
Carried interest and performance fee payouts	0.0	0.0		
Adjusted EBITDA ⁽²⁾⁽³⁾	21.9	19.8		
Adjusted EBITDA margin ⁽²⁾⁽³⁾	59%	58%		
Net income per share	0.46	0.45		
Adjusted EBITDA per share	0.85	0.78		

(1) Calculated as IFRS net income divided by IFRS total revenue

(2) EBITDA, adjusted EBITDA and adjusted EBITDA margin are non-IFRS measures. See slide 2

(3) Effective Q1 of this year, we changed the name of one of our key non-IFRS measures "adjusted base EBITDA" to "adjusted EBITDA".

The change was made to simplify wording and there was no impact to the underlying calculation

5-yr adjusted EBITDA reconciliation

In millions \$	2024	2023	2022	2021	2020
Net income for the period	49.3	41.8	17.6	33.2	27.0
Net income margin	28%	25%	12%	20%	22%
Adjustments:					
Interest expense	3.1	4.1	2.9	1.2	1.2
Provision for income taxes	19.7	8.5	7.4	12.0	7.7
Depreciation and amortization	2.2	2.8	3.4	4.6	4.1
EBITDA ⁽¹⁾	74.2	57.2	31.4	50.9	40.0
Adjustments:					
(Gain) loss on investments	0.0	(1.4)	10.2	1.9	(5.1)
Stock based compensation	18.8	16.3	14.5	1.7	2.8
Foreign exchange (gain) loss	(1.4)	3.2	4.7	0.5	0.8
Severance, new hire accruals and other	0.2	5.6	5.2	0.7	1.3
Revaluation of contingent consideration	(0.6)	0.0	0.0	0.0	0.0
Costs relating to exit of non-core business	0.0	5.1	0.0	0.0	0.0
Non-recurring regulatory, professional fees and other	0.0	4.9	0.0	0.0	0.0
Shares received on recognition of contingent asset	0.0	(18.6)	0.0	0.0	0.0
Other (income) and expenses ⁽²⁾	0.0	0.0	6.0	12.0	9.0
Carried interest and performance fees	(7.1)	(0.9)	(3.3)	(12.2)	(10.1)
Carried interest and performance fee payouts ⁽³⁾	1.0	0.5	2.2	8.6	5.5
Adjusted EBITDA ⁽¹⁾	85.2	71.9	71.0	64.1	44.2
Adjusted EBITDA margin ⁽¹⁾	58%	57%	57%	53%	49%

(1) EBITDA, adjusted EBITDA, and adjusted EBITDA margin are non-IFRS measures. See slide 2. Effective Q1 of this year, we changed the name of one of our key non-IFRS measures "adjusted base EBITDA" to "adjusted EBITDA". This was made to simplify wording and there was no impact to the underlying calculation

(2) Starting 2024, items within the "Other (income) and expenses" line are now shown separately in the reconciliation of adjusted EBITDA

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⁽³⁾ Includes both internal and external carried interest and performance fee payouts

Contact information



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